



Any App On Any Device

Powering The Digital Backpack
With The VMware Connector For Ellucian

Patrick Turner, VP & CIO Schoolcraft College
Preston Winn, VMware Education Solutions

March 2017
SESSION 107995



ORLANDO, FL
MARCH 19-22, 2017

Disclaimer

- Statements about Ellucian products and services are confidential and proprietary to Ellucian. This presentation is not a commitment, promise or other obligation to deliver any material code or functionality, and it should not be relied upon in making any purchase decision. Development and release of Ellucian products and services may change, without prior notice, at Ellucian's discretion.

Schoolcraft College Information Technology Vision

We Enable work!

Strategy:

Position technology as an enabler and revenue generator, not a barrier

vmware

Schoolcraft College Information Technology Strategy

**We do not deploy
successful technology,
We deploy
Successful Users!**

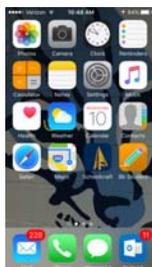
vmware

From 9/22/2014 Board Meeting Presentation:

Definition of Primary Client's Expectations – Students



"The Digital Native"



• Immersive Multimedia:

- Smartphones, Tablets, Texting, Snap Chat, Facebook, Twitter, Instagram, Reddit, FaceTime, Video, PayPal, Virtual Escort, Campus Maps; etc.



• Instant Access from Anywhere:

- Registration from Smartphone, WIFI Blackboard access, Portal with "always relevant content", Class notifications, Grades, Class schedules, Campus Events, Parking Availability, etc.



vmware

5

From 9/22/2014 Board Meeting Presentation:

Virtual Desktop – Bad Weather Access to Labs...

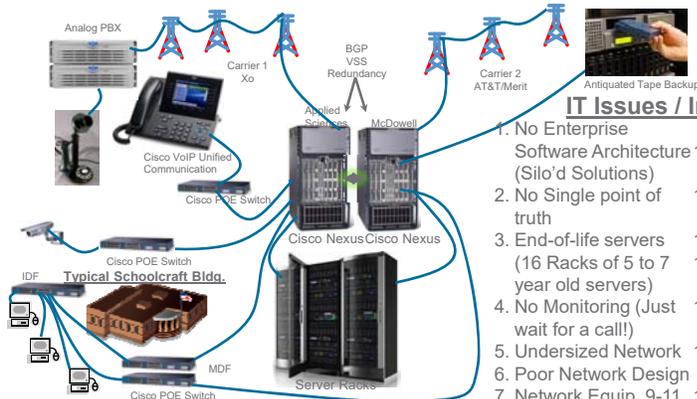


**VMware®
Digital Backpack™**

vmware

From 9/22/2014:

Remember where we came from...



IT Issues / Initiatives

1. No Enterprise Software Architecture (Silo'd Solutions)
2. No Single point of truth
3. End-of-life servers (16 Racks of 5 to 7 year old servers)
4. No Monitoring (Just wait for a call!)
5. Undersized Network
6. Poor Network Design
7. Network Equip. 9-11 years old
8. Systems Not Upgraded in Over 5 years – Very Vulnerable
9. Colleague HW
10. Sys. with no spare parts
11. EOL Nortel PBX & Phones
12. Antiquated Back-up
13. Antiquated Security CCTV
14. No Carrier Redundancy
15. Old Back-up Strategy
16. No Data Loss Protect.
17. No Enterprise Virtualization
18. No Disaster Recovery Plan

vmware

CONFIDENTIAL

New Network Traffic

Increased Network Traffic

This is where Schoolcraft Ended up!

New Core Network

New Distribution Network – 86 Closets

Network Improvements

POE = Power Over Ethernet
MDF = Main Distribution Facility
IDF = Intermediate Distribution Facility

Network Improvements...

Then we started prototyping remote/off campus access to Virtual Desktops

vmware

Invitation Only: 15 Higher Ed Schools Only 3 customer presenters

Schoolcraft College VSI & VDI IT Infrastructure Overhaul

• 2016 VMware® CIO Symposium for Higher Education

- Patrick R. Turner, CIO, Schoolcraft College, Livonia, Michigan
- 3401 Hillview Avenue, Palo Alto
- Building A - Sequoia Room

**Attendees included: Stanford,
Carnegie Mellon, UC Berkley...**

...Where I met Rory Clements of VMware

vmware

What Do Schools Really Need to Know?

Best Practices

- **Do your homework** -
 - Lakeshore analysis to characterize desktop requirements across campus infrastructure – (Similar to DPACK - Dell Performance Analysis Collection Kit (DPACK)) for server analysis). How big is it?
 - Properly size the infrastructure – Storage, Memory, CPU, Network capacity, plan for growth.
 - Don't over-promise – "CAD runs great on these GPUs, Lets try a couple CGT Labs."
 - Do some testing to make sure you know what apps can be thin-app'd, App Volume'd, etc. (# of Images)
- **Find an internal champion** – Someone who can share the vision, turn detractors into advocates.
 - Many ways to do it wrong – few to do it right – ultimately can the user get their job done better...
 - Close interaction with end user is essential. VDI gets blamed for everything, like, "It's the Network!"
- **Start with a lab** – Work with the faculty on expectations and testing – stay connected.
- **Do it right** – Flash – GPU – Cores – Auto-resource management – Make solutions not excuses.
 - Be very mindful of latency between the SAN storage and CPU – monitor at capacity usage
 - Be mindful of campus network latency between data center and desktops.
 - GPU (NVIDIA Tesla M60 GPU or NVIDIA Grid K2 GPU) – and remember VDI likes all Flash arrays!
 - Be careful with thin provisioning – especially double dipping with VMware and SAN – avoid weirdness
 - Desktop warming strategy – classroom turn over and boot storms vs image explosion (N+1 Strategy)
 - SAN auto-tiering can be your enemy – pinning VDI provisioning to flash vs. auto-tiering
 - Resource Management (DRS vs other ways – need dynamic resource management not once per day)
 - End user acceptance can hinge on USB drive, DVD Player, Doc Camera, or Capture SW for microscope
 - IOPS for VDI – different than VSI – Separate the infrastructures.
 - These days look closely at vSAN, and hyper converged architecture, performance
 - Pick a good implementation vendor who has done many and has a partnership mentality
 - Training is a must.

vmware

CONFIDENTIAL

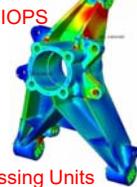
10

Applications Requiring Special / High Performance Computing

The Challenges of Virtual Desktop Computing in Higher Ed



Finite Element Analysis



IOPS

Computer Aided Design

GPUs – Graphics Processing Units



Nursing



Emergency Room Operations



Document Camera



DVD Player



Computer Graphics Technology



Mechatronics



Projector



Electron Microscope

Special Interfaces, Drivers, etc.



Welding and Manufacturing

Machine Interfaces



CONFIDENTIAL

11

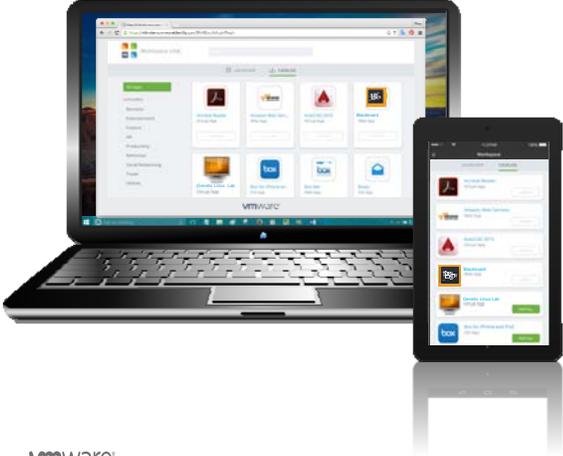
Explosion of Platforms when heavy lifting is in the Data Center



CONFIDENTIAL

12

The Answer: VMware's Digital Backpack

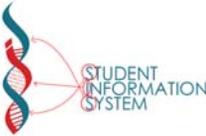


- Internal web apps (Registrar, HR)
- SaaS apps (O365, LMS, Google)
- Native public mobile apps (email client, file shares)
- Internally developed mobile apps (Campus app, line of business apps)
- Modern Windows apps
- Legacy Windows apps (Line of business, administrative)
- Virtualized apps & desktops (Computer Labs, 3D Graphics, other)

vmware

13

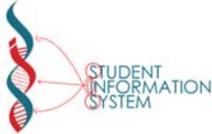


 STUDENT INFORMATION SYSTEM

Typical Lab login today is User 1 - 24
We now need:
Student IDs – specific credentials
Course IDs – Changes hourly...
The Virtual Desktop must follow the student to wherever they are working and be available on their platform of choice.

Digital Backpack™ Delivers!

vmware



Student & Course IDs



**VMware Connector For:
Banner® by Ellucian
Colleague® by Ellucian**



A Student Digital Backpack
on any device



Value and Benefits of VMware Connector For Ellucian

- **Save Time:** Automate application entitlements and easily map SIS courses to AD groups and keep them in sync as student enrollment changes
- **Increase Revenue:** Deliver high performance apps and digital workspaces to remote students to increase enrollment and retain students
- **Save Money - Meter Software Use:** Easily meter software use and pay for only what is needed.
- **Innovate Faster** – Reallocate IT resources spent supporting labs on projects to help further core business initiatives

HIGH-LEVEL OVERVIEW

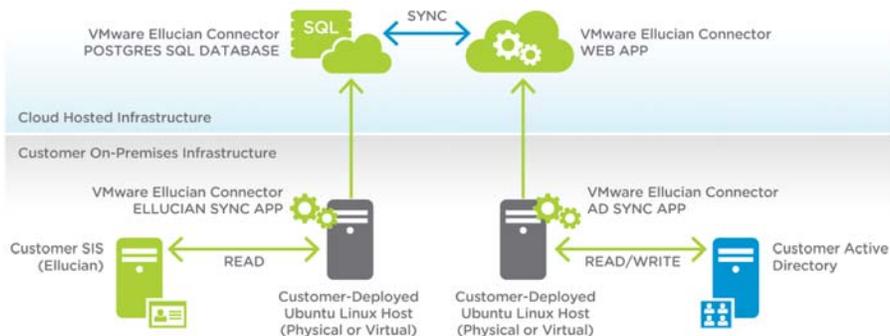


```

    graph TD
      A[Ellucian Student ID] -- SYNC --> B[Active Directory Account]
      C[Ellucian Course ID] -- CREATE AND MAP --> D[Active Directory Group]
      B -- SYNC --> D
      D -- ENTITLE --> E[VMware Workspace ONE Technologies]
    
```



THE SOLUTION



The Solution Design



How It Works

In short...IT administrators entitle resources to AD groups (offered courses) and the result is that a student's VMware Workspace ONE unified application catalog (digital backpack) stays up-to-date.

Video of Prototype

vmware airwatch

VMware Ellucian Connector

Rory Clements - Solution Engineering
VMware End-User Computing

vmware airwatch

vmware

CONFIDENTIAL 19

Why Start With Ellucian SISs?

- Ellucian is the market leader for SIS in Higher Ed
- Ellucian is used by more than three-fifths of the nation's public and private, non-profit colleges and universities
- Global presence
- Prototype syncs the Ellucian SIS database with Active Directory

2014 Student Information Systems U.S. Education Higher Market Share, Trends and Leaders

THE TAMMELIN GROUP

25% Increase in new SIS Selections

75% of the SIS selections were made by traditional learning institutions

ellucian. Ellucian has 52% of the market share in traditional learning institutions

52%

68% of new SIS selections were made by small institutions

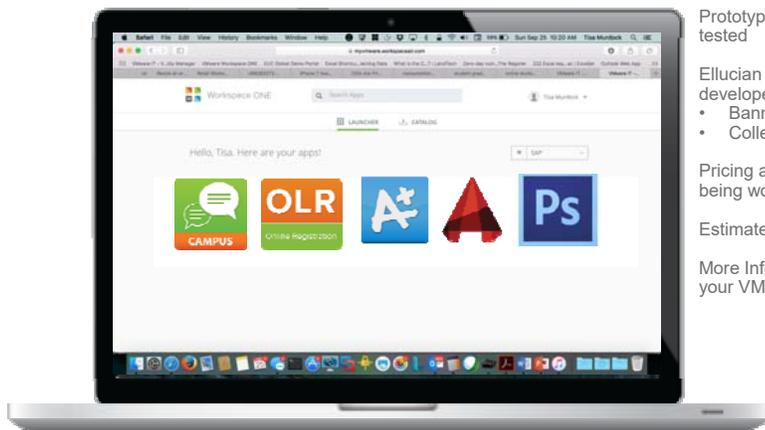
#1 ORACLE

Oracle was the most selected vendor in 2013

vmware

CONFIDENTIAL 20

Status Update: VMware Connector For Ellucian



Prototype is complete and tested

Ellucian Connector is being developed

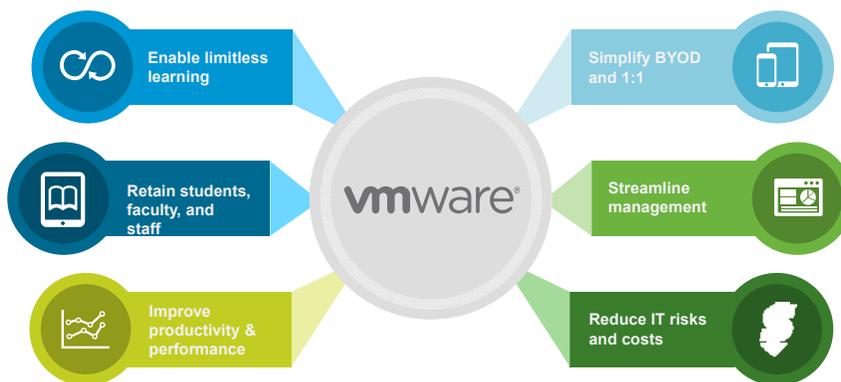
- Banner® by Ellucian
- Colleague® by Ellucian

Pricing and Bundling are being worked on

Estimate H1 2017 GA

More Info? Reach out to your VMware team.

Transform Digital Learning And Work Environments in HE





Q&A

[LEARN MORE](#)

www.vmware.com/go/edu

vmware

vmware

CONFIDENTIAL

19

ellucian
LIVE | 2017

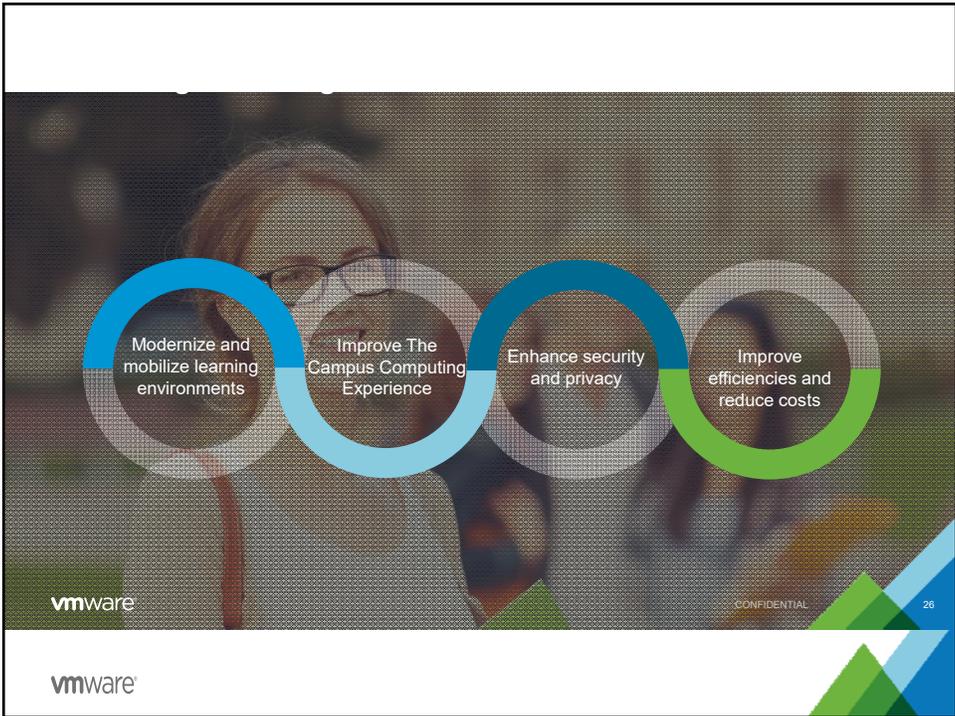
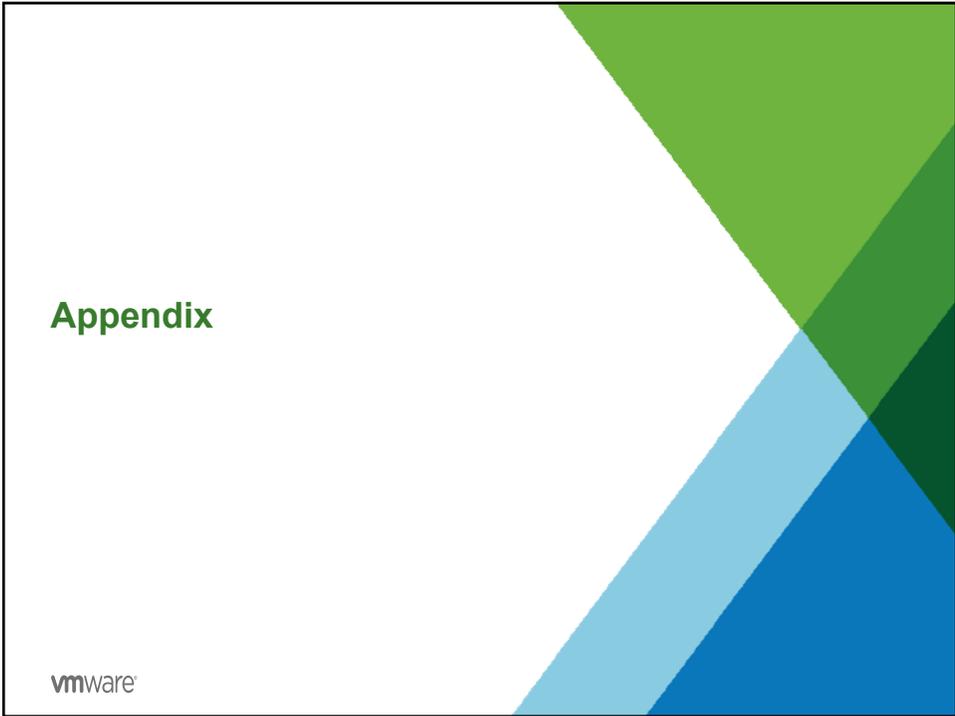
Thank you

**We want to hear from you—
feedback survey**

Access session surveys by using the survey widget on the mobile app or by logging into your session schedule builder.

Preston Winn, VMware
Patrick Turner, Schoolcraft College
pwinn@vmware.com

Session ID 107995



Higher Education Pain Points



Student Experience



- Inability to deliver consistent student experience across devices and locations
- Need to enable anytime, anywhere learning
- Remote access to lab software and class resources – 3D apps

Security and Compliance



- Ensuring personally identifiable information is protected and secure
- Challenged to keep network and data secure without implementing solutions that degrade end-user experiences

Mobility and BYOD



- Unable to meet increasing student, faculty, and staff demands for access to learning resources from their own devices
- Inability to deliver resources in a device-agnostic, personalized way

New & Adaptive Learning Environments



- Challenged to collect real-time data (e.g., class rosters, majors) to adapt curriculum, learning environments, and teaching methods to student and faculty needs
- Difficulty supporting new blended learning environments, flipped classroom models and makerspaces

